



Financial Consolidations with the Solver Suite

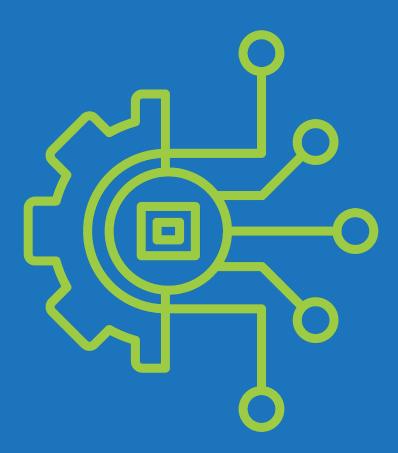


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Introduction

The purpose of this white paper is to provide an overview of Solver. With frequent, automated cloud updates, the solution is continuously being enhanced to drive faster, better decisions across its global customer base. The Solver Suite has robust financial consolidations, eliminations and multi-currency capabilities and the purpose of the white paper is to describe this specific functionality. For other functionality, please review Solver's website.

Product Summary

Solver provides a single, cloud-based solution that automates financial reporting and planning processes, and supports faster and better decisions based on key information from across the organization's data sources.

Key benefits that Solver provides include:

- A top-rated extended financial planning and analysis solution (xFP&A) by G2 based on user satisfaction
- · Global partner channel with industry expertise to help you whenever and wherever
- Cloud software, support, and upgrades, packaged into a subscription price, providing unmatched ROI over traditional CPM solutions
- · Built for business users to manage the entire solution without the need for developers
- Executive and management data from across the organization that is easily accessible in
- ONE place with Solver's intelligent Data Warehouse
- Solver's multi-tenant cloud application provides quick initiation, SOC 2 compliance, automatic software upgrades, and scalability at one's convenience
- Solver provides the power and the familiarity of cloud-connected Excel to solve the most complex formula and layout requirements for reporting and planning template designers
- · Easy-to-use, pre-built integration to Power BI, the world's #1 visualization solution
- Fast and cost-effective integrations provided with Solver's wizard-driven CSV, SQL, and prebuilt ERP/ CRM Connectors
- Unlimited access to reports and dashboards from secure web portal
- Hybrid cloud option provides customers with real-time cloud reporting capabilities for their on-premise ERP system



Company Summary

Solver, Inc. is redefining the category of cloud-based reporting and planning. The Solver solution is built to enable faster and better business decisions across the entire organization. Solver combines financial and other key data into a single tool, powered by the most flexible report and planning form designer on the market. Organizations use this solution to automate and streamline financial and operational reports, consolidations, and budgeting and forecasting processes. Solver empowers users with complete insight that drives intelligent decisions and competitive advantages. Headquartered in the United States, Solver, Inc. has more than a dozen offices and hundreds of partners globally that provide local and industry expertise. To learn more, visit www.solverglobal.com.

Consolidation Topics

Depending on organizational complexity and business requirements, companies look to consolidation software to provide one more of the following features (all of these areas are covered in the rest of this white paper):

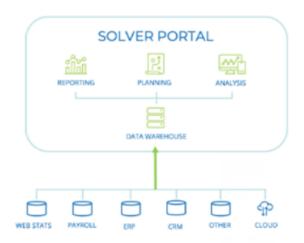
- Mapping different Chart of Accounts
- Consolidation process (Workflow)
- Data loading
- Reconciliation
- Currency conversions
- IFRS to GAAP adjustments
- Other Consolidation adjustments
- Eliminations of intercompany transactions
- Minority calculations
- Allocations
- Consolidate financial statements
- Consolidate sub-ledger or statistical data
- Sarbanes Oxley (SOX) compliance

Solver Financial Consolidations Overview

Companies look for modern, automated consolidations solutions for many reasons, such as:

- Move to a cloud-based platform.
- Improve consolidation process and utilize workflow with automated alerts and controls.
- Eliminate manual spreadsheet consolidations.
- Get away from older, legacy reporting & consolidation tools (such as Hyperion, TM1 and other IBM Cognos applications, FRx, etc.) that either are too complex and expensive to maintain, or they don't perform all the tasks expected from modern tools in this area.







- Implement a Sarbanes-Oxley compliant solution.
- Implement a solution that can handle multi-national requirements such as GAAP to IFRS adjustments and currency conversions.
- Implement a modern, user-friendly solution that can be fully managed by the finance team.
- Implement a solution that is more scalable and versatile than traditional consolidation solutions, so that is also can be used for all kinds of other reporting such as operational reporting, statistical reporting, etc.
- Implement a reporting and consolidation solution that is an integral part of a Corporate Performance Management (CPM) suite that also include budgeting, forecasting, modeling, ad-hoc reporting, dashboards (including integration to 3rd party dashboards like Power BI, Tableau, Qlik, etc.) and data warehousing.

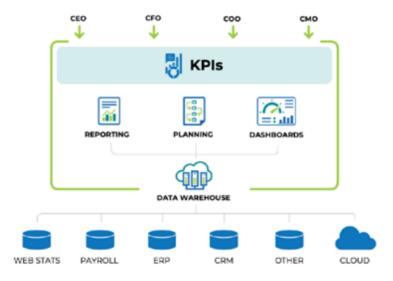
Launched in the Fall of 2009 and re-built with a modern, multi-tenant cloud architecture in 2017, Solver has become one of the most complete and modern Corporate Performance Management (CPM) suites on the market. It allows the finance team to regain control of all aspects of the reporting and consolidation process. Below is a sample architecture slide that shows all the main components of the Solver suite.

On the following pages you can read about Solver and how it deals with the various areas that often are part of a company's consolidations needs.

Consolidations Architecture

Solver consolidates by populating the Solver Data Warehouse (DW) with data from the ERP system(s). The latter is the way almost all consolidations software work. Below is a more detailed description of this architecture.

Using the Solver Data Warehouse (DW), you get a best-of-breed consolidation architecture. You can upload data from an unlimited number of ERPs and/or companies and use the Solver Reporting module to report across and consolidate the companies that were uploaded in the data warehouse.





You can consolidate both General Ledger data as well as operational data such as Payables, Receivables and Sales.

The concept of moving data out of the ERP system(s) and into an external database where the consolidated reporting will take place is also used by most other wellknown consolidations and reporting tools such as Hyperion (Oracle), TM1 (Cognos), Host Analytics, Prophix, BPC (SAP), and so on.

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Using Solver's Gateway to connect to on-premise ERPs or it's cloud ERP connectors, data is loaded from the ERP system(s) and into the DW on a daily (or more frequently) basis, either on a schedule or by a person triggering the upload (e.g. after last minute adjustments in the GLs).

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Using company attributes (e.g. specifying a roll-up to divisions and HQ) or trees (see screenshot above), an administrator can set up desired roll-up structures within the Solver DW interface.

Consolidating with Solver becomes increasingly beneficial under one or more of the following conditions:

- Moderate to advanced currency requirements (beyond what is done in the ERP system).
- Medium to large number of companies to consolidate.
- Concerns around slower ERP system performance when heavy reports are being executed.
- Need to enter elimination entries or other consolidation adjustments beyond what can easily be performed within the ERP system itself.
- Interest in also consolidating certain operational data (payables, sales, etc.).
- Interest in creating a platform (the Solver DW) for future/additional reports, budgets and dashboards that also bring in data from other data sourcesthan the ERP system.
- Different chart of accounts structure across companies.

Consolidations with Multiple, Different ERP Systems

Some multi-entity companies have different accounting systems in their subsidiaries and this tend to add complexity to a consolidations process compared to a situation where all subsidiaries reside within the same ERP system and use the same chart of accounts.

There are a couple of ways to enable consolidated reporting when there are multiple ERP systems:

1. Upload data from a subsidiary ERP system into a corporate ERP system

This methodology is typical when there is a dominant ERP system within the organization and frequently when there is a long term strategy to put all subsidiaries on the same ERP system. In this case, there is not much work for Solver, as ultimately all the subsidiaries will reside within a single ERP system and thus the consolidation architecture described earlier in this white paper will be utilized.

2. Upload data from each subsidiary ERP system into the Solver Data Warehouse (DW).

This methodology leaves each ERP system as is and account mapping and loading is taken care of as part of the transfer of data and dimensions into the Solver DW. This is typical when subsidiaries are autonomous; there are frequent acquisitions or other good reasons not to import data from one ERP to another prior to consolidated reporting taking place.

Consolidations with Multiple, Different Chart of Accounts

In situations where there are different Chart of Accounts across various subsidiaries, using the Solver Data Warehouse (DW) is typically the best way to go. The process could look like this:

1. Extract data and GL dimensions (account, division, etc.) from each ERP.

- 2. Transform/map the local ERP chart of accounts into a corporate/consolidated chart of accounts.
- 3. Load the converted data (now mapped to the corporate chart of accounts) into the Solver DW.

4. Run consolidation reports.



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Alternatively, step #2 above ("Transform/Map...") can be performed within the Solver DW using attributes in the DW account table to map individual account numbers to a corporate chart of accounts. See screenshot below. Another methodology is to do the account mapping within an account tree in the DW and use the mapped summary nodes when writing reports.

Consolidation Process and Workflow

Depending on how complex your consolidation process is, there are several options for how to organize it

1. Manage it yourself without any Solver workflow functionality. This should be fine if you have a fairly simple consolidation process

2. Use the Solver's workflow module. You then have an automated workflow status screen showing where each person is in the monthly consolidations process. You also have e-mail alerts and full discussion functionality.

Data Loading and Reconciliation

Whenever the Solver Data Warehouse (DW) is used in the consolidations process, data need to be loaded from the ERP system(s) and into the DW first. There are several ways to load data using Solver's native integration tool:

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1. Load with Solver's pre-built ERP connectors (such as for all Microsoft Dynamics ERP systems, SAP, Sage, Acumatica, Netsuite and Quickbooks Online).

2. Load from files (CSV format).

3. Load from on-premise data sources using Solver's Gateway and SQL Connector.

4. A more unconventional, but fully configurable method to load data into the DW is to use the Solver Planning module and design an input form. You can then either copy and paste or enter data there and save it directly to the DW.

Once data has been loaded to the DW, many organizations have subidiary staff or headquarter staff reconcile the imported data to ensure everything is correct. There are several ways to perform this reconciliation, including:

1. Use the Data Explorer in the Solver Data Warehouse

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1. Use the Data Explorer in the Solver Data Warehouse

The advantage with this approach is that you can create any layout you want, including with line item comment input (requires Solver Planning). You can also auto-distribute it to designated users with the Publisher.

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5	13100	Other Current Assets	17,800		54,000
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Currency Conversion

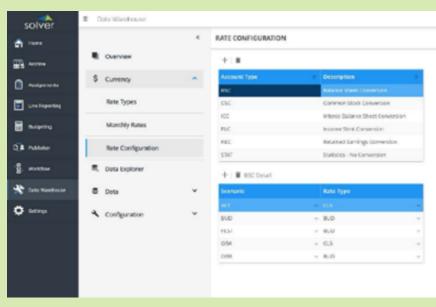
As mentioned other places in this document, Solver can perform the currency conversion within the Solver Data Warehouse (DW). There is also a third scenario, which is that the ERP system itself performs the currency conversion and the Solver report writer simply pulls the converted data into reports. Let's briefly cover these methods below:

1. ERP system converts, Solver reports

This methodology is typical when the ERP system has solid currency conversion capabilities and can store data in both local and parent/reporting currencies. In this case, Solver simply loads and reports directly on the converted data and no currency conversion functions need to be performed in Solver prior to producing reports.

2. Solver Data Warehouse converts, Solver reports

This methodology is recommended when more advanced currency conversion is required and there are quite a few currencies to convert. The Solver Data Warehouse (DW) has both rate tables, rate types and a currency conversion engine, and it can perform advanced currency conversion on a scheduled basis, e.g. right after scheduled data loads have taken place from the ERP databases (s). Once currency conversion has taken place, the Solver report writer simply reports on the local currency and/or converted data.



You can read more about currency conversion in Appendix 2.

Consolidation Adjustments

As mentioned other places in this document, Solver can perform the currency conversion within the Solver Data Warehouse (DW). There is also a third scenario, which is that the ERP system itself performs the currency conversion and the Solver report writer simply pulls the converted data into reports. Let's briefly cover these methods below:



IFRS to GAAP Adjustments

Multinational companies are increasingly in need of a safe, easy way to create IFRS to GAAP (or the other way around) adjustments in order to comply with domestic and international accounting rules. Sometimes this role is performed by the corporate ERP system and Solver simply reports on the adjusted data, while other times companies want the consolidation and reporting tool to handle the IFRS/GAAP adjustments. In the latter case, the Solver Data Warehouse (DW) is an excellent option. Using simple web-based input forms built with the Solver Planning module, users can enter Inventory adjustments and other required entries, and store them directly to the DW.

The DW will store entries with user ID and date stamps for audit purposes. Once this is done, it is s simple task for the Solver report writer to access the imported GL data as well as the entered adjustments to produce consolidated reports as well as any required audit trail reports.

You can read more about IFRS to GAAP Adjustments in Appendix 1

Other Adjustments

Depending on the company and its requirements, there can be several other situations where a corporate controller needs to post consolidation-related adjustment entries. Including currency-related adjustments, temporary correction of erroneous data from a subsidiary, etc. This can be done rather elegantly by using Solver Planning to design a user-friendly input form(s) where such transactions can be entered and stored in the Solver Data Warehouse. By default, entered transactions will be tracked with user id and time/data stamps. You can also enter comments to explain the reason for the adjustment entries.

Eliminations

There are several ways to perform eliminations of intercompany transactions:

1. ERP system offers elimination functionality

Many ERP systems either provide the facilities to enter elimination entries into elimination companies or they provide functionality to perform auto-eliminations. In either case, the Solver report writer can report on this data and does not need any special intercompany elimination functions beyond that.

2. Eliminations done by the Solver Reports/Forms running on the Solver Data Warehouse

The Solver Planning module offers fully customizable input forms that can be used for manual elimination entries. Furthermore, Solver's reporting module in combination with the Planning module's write-back functionality can perform automatic elimination calculations and store these to the Solver DW for use in consolidation reports.

3. Eliminations done within the Solver Data Warehouse (DW)

The Solver DW also offers an elimination process that can be run automatically after data has been loaded from the ERP systems and into the DW. This functionality will automatically create and post elimination entries in the DW based on inter-company transactions and roll-up trees (hierarchies). These elimination transactions are then available for the Solver report writer to be used in consolidation reports, intercompanymatching reports, etc.



Minority Interest Calculations

Solver manages the consolidation entries necessary for organizations that have direct and indirect interests in multiple organizations and complex cross-ownership situations through organization hierarchies and predefined business rules. In addition, the process of determining effective ownership, ultimate percent control, and proper consolidation method is done automatically based on hierachies and business rules in the Solver Data Warehouse.

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Allocations

Some corporations also need to perform allocations as part of their monthly consolidation process. For example, allocating corporate overhead expenses down to divisions and/or subsidiaries. Unless these allocations are already performed within the ERP system and are just part of the ordinary data loading to Solver, you can design simple or highly sophisticated allocation reports that calculates and saves allocations into the Solver Data Warehouse (DW). This requires Solver Planning for the write-back of the allocations. Because the resulting allocations become real transactions in the Solver DW, if desirable, you can later export these back to the ERP system as well. In essence, using Solver as your allocation engine

Consolidated Financial Reports

In a full consolidation scenario, at the point when data loading, account mapping, reconciliation, currency conversion, adjustments, and elimination processes have been completed you are ready to produce your consolidated reports with Solver's report writer. Reports can roll-up companies and display them in an almost unlimited number of report layouts, such as:

• Consolidated reports (companies are consolidated into single columns of e.g. actual, budget and variance figures):



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	3	and the second second							60520 Fall Time - 107A	25, 980	16,367	24,625	17,754	17,289	17,451	200
'SAC, SCA, SDM, 5067			-				_		68538 Fall Time - Workers Compensation	17.442	15,717	25,858	29,784	20,418	28,397	1.24
Change Darland	12						1000		62028 Part Time Salaries - Bese Salary 62048 Part Time Salaries - Overtime	102,000	171,086	173,119	179.129	1.144	352,350	1.054
Choose Period		Account Descriptions	Asia	Canada	Europe	USA	Tetal	_	SUITE Part Time Salaries - Bonus	1,100	1.329	1,119	1.152	1.348	1.146	
21210	5	Ra we have							SL500 Part Time - FICA	12,005	12,871	13.647	13,764	10,048	13.347	7
	10	40010 Product Revenue	2,377,890	192,300	349,080	1,373,109	4,492,809	- 4	SLTUP Part Time - PUTA	20,7481	11, 341	11,142	11,111	11,764	11,277	67
	1.8	40020 ServicesRevenue	1,662,300	272,300	245,200	953,300	8,673,200		62528 Part Time - 3078. 62538 Part Time - Workers Compensation	4,182	4,342	4,212	4,296	6,386	4,400	25
	12	40030 Maintenance Revense	369,700	50,600	45.380	130,700	585,200	1.1	\$2540 Elucational Peimbursement	411	625	629	125	624	420	1
	13	400-80 Other Revenue	151,500	25.000	22,580	29.508	285,809	- 2	spent office topplies	10,870	40,747	41,549	42,794	42,669	43,084	154
	15	Total Revenue	4.441,080	741,210	662,480	2,596,600	8,440,800		satur Other Supplies	13,417	10,524	23,680	34,627	14.1172	14,005	42
	20	Para Perence		- Paritra	000,000	\$, 100 mm	in the state		62028 Printing and Publications 62038 Profage	9,397	5,330	9,345	9,522	1,649	3,512	54
	17	Departmental Expenses							KORRE Consulting	7,248	7,375	7,343	2,585	1,942	7,549	- 44
	18	60010 Full Time - Salaries	1.665,300	257,000	229,480	175,300	2,967,808		source Legal	768	743	718	128	724	729	
	1.9	63030 Full Time - Overtime	5,480	908	560	3,200	10,400		KR08 Republing Feet	613 80. 804	625	629	121	124 au 114	420	1
	20	60030 Pull Time - Donuses	54,790	9,200	8,290	33,219	345,300									
	21	60500 Pull Time - FICA	156,100	25,809	23.680	29.209	295,300	100								
	22	60510 Full Time - FUTA	167.600	21.400	25.380	36.209										
	23	60530 Full Time - SIFA	43,980	1,410	7,680	29,300										
	24	60530 Full Time - Workers Compensation		10,300	3,290	15.900										
	25	61010 Part Time Salaries - Base Salary	526,540	87,300	88,040	337,400										
	26	61040 Part Time Salaries - Overtime	4,290	700	790	2.409	1.000									
	27	600% Part Time Salaries - Dowas	3,080	600	080	2.109	0.509	76	100							
	28	64500 Part Time -FICA	48,680	6,708	5,500	23.400										
	25	61510 Part Time -FUTA	35,140	5,700	5,300	20,300										
	80	41520 Part Time - SUTA	12,080	2,100	2,000	7,300										
	71	44530 Part Time - Workers Compensation		2,700	2,500	9,500	30,900									
	72	615-40 Educational Reimburgement	2,480	400	480	1.409	4,600	66)	HM -							
	33	62000 Office Supplies	127,290	21,908	13,000	74,109										
	34	62010 Other Supplies	41,680	7,000	6,380	24,609										
	35	62020 Printing and Publications	28,300	4,700	4,000	16,700	51,700									
	10	edum roctage	28,780	1,800	1,780	9,509	21,509									
	32	63000 Conculting	21,480	3,408	8.200	12,909	41.300		2							
	35	63010 Audit and Accounting						10	190							
D Pan -	25	63030 Legal	680	100	380	410	1,200									
	-40	63030 Recruiting Fees	1.800	300	340	1,000	1.400									
h	41	60040 Contractual Services	243,080	41,000	37,340	144,600										
		The second second second second	210,000	-14,010	27,200	- 14,000	1.1.1.1.1.1.1				1					

Consolidating reports (companies are listed side by side with a consolidated column on the right or left side of the report):

- Multi-sheet reports (different sheets shows report consolidated and for each entity).

- -

	Saturday, March 31, 2012 Converted to USD		_	3/29/2012 1:4
			March, 2012	
	Account Descriptions	Actual	Budget	Variance
	A0010 Product Revenue	2 522 974	3 344 434	126,148
	40020 Product Revenue	1.748.594	2,396,826	(69.944
	40030 Maintenance Revenue	329,410	332,705	(0.29
	40040 Other Revenue	163.104	161,473	1.631
	Total Revenue	4,764,083	4,709,542	54,543
	Departmental Expenses			
	Administration			10.000
	60010 Full Time - Salaries 60020 Full Time - Overtime	476,211	495,259	19,04
				81
solidated report on DW:	60030 Full Time - Bonuses 60500 Full Time - FICA	20,409 54,326	21,225 54,870	54
ionaacoa roport on 2 m	60510 Full Time - FUTA	59,210	62,170	2.95
venext exitementically venecte	60520 Full Time - SUTA	18.059	17,698	(36)
report automatically repeats	60530 Full Time - Workers Compensation	21.348	22,202	15
conart tomolate for each	61010 Part Time Salaries - Base Salary	187,182	189.054	1.872
report template for each	61040 Part Time Salaries - Overtime	1.313	1,300	(1)
ion and subsidiary, with the	61050 Part Time Salaries - Bonus	1.313	1.353	
ion and subsidiary, with the	61500 Part Time - FICA	13.951	13,951	
result being an automatically	61510 Part Time - FUTA	11.878	11.759	(11
result being an automatically	61520 Part Time - SUTA	4.502	4.412	(9
erated workbook with one	61530 Part Time - Workers Compensation	5.841	5,549	(29)
	61540 Educational Reimbursement	607	619	12
et per business unit.	62000 Office Supplies	45.630	45,174	(454
	62010 Other Supplies	14,884	14,437	(447
	62020 Printing and Publications	9,736	10,029	293
T	62030 Postage	3,795	3,719	(76
	63000 Consulting	7,835	7,835	00
	63020 Legal	707	721	14
	63030 Recruiting Fees	607	631	24
	63040 Contractual Services	\$8.617	90,389	1,772
	63050 Equipment Lease and Rental	2.482	2,432	(50



Modeling Organizational Changes

When you need to see the impact of acquisitions, divestitures, or internal reorganizations, using the Solver Data Warehouse you can easily copy and change an unlimited number of corporate hierarchies ('trees") to help you model the to-be rollup. You can then use the Solver Reporting module to consolidate based on the beforeand after hierarchies to evaluate alternatives. With Solver it is easy to model organizational changes to answer questions like "What will the net tax impact be of changes in my legal structure?" or "What will trends be on my profitability with and without acquired or discontinued operations?".

Transform Your Financial Reporting Today

Don't let fragmented data and outdated processes hold your organization back. In today's fast-paced business environment, you need swift, accurate insights to make confident decisions across all departments.

It's time to transform your financial planning and analysis. Solver's cloud-based xFP&A solution is your key. The all-inclusive Solver Suite combines data from multiple financial and business applications to streamline planning, reporting, consolidation, and analysis, empowering data-driven decisions. Don't wait for better decision-making – make it happen now.

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