

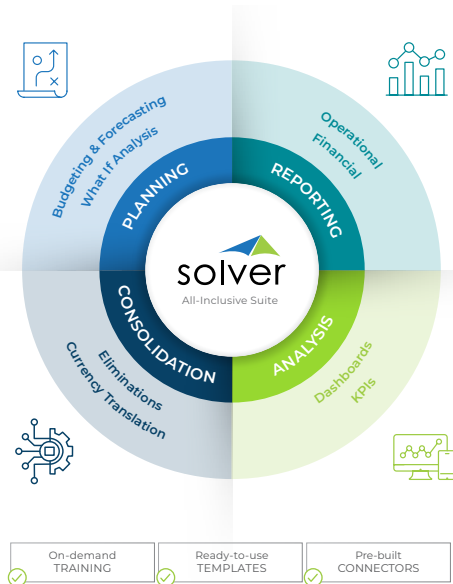
Data-driven and accurate decisions

Integrated with Acumatica, Solver is a cloud-based extended financial planning and analysis (xFP&A) solution that leverages patented QuickStart integration technology to enable immediate access to ready-to-use reporting and planning templates. Achieve faster and better business decisions across the entire organization today!

- Simplify financial planning and analysis (FP&A) tasks
- Consolidate all your key data sources into a single tool for streamlined reporting and analysis
- Leverage an easy-to-use, Excel add-in report designer that provides a familiar user experience with drag and drop simplicity
- Anytime, anywhere reports access with drill-down capabilities through a modern web-based portal
- Automate time-consuming budgeting and forecasting processes with dynamic driver-based models
- Streamline consolidations - automate intercompany eliminations and record necessary adjustments
- Quickly adjust to change with adaptive forecasting
- Facilitate data-driven decisions with advanced reporting capabilities

All-inclusive licensing

With Solver, every user gets access to the entire Solver Suite. No need to purchase additional modules or connectors.



Pre-built integration with



Single Source of Truth

for executives, managers, and other key stakeholders.

Thousands of customers trust Solver to accelerate better decisions.



Efficient



Flexible



Accurate

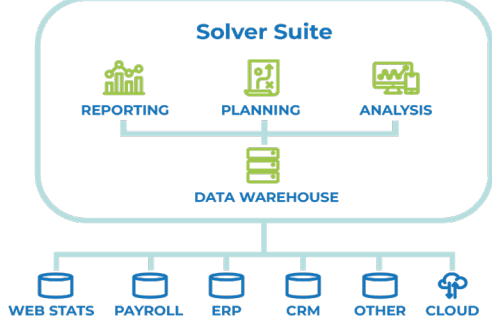


Intelligent

Effortlessly consolidate data



Solver is redefining the category of cloud-based reporting and planning and provides a user-friendly data warehouse that is built on the Microsoft SQL Azure platform. Solver takes away the complex, expensive implementation of a "homegrown" data warehouse, and instead allows users to access GL data in a day, versus weeks or months. Solver combines financial and other key data into a single solution, powered by the most flexible report and planning form designer on the market. Streamlining financial and operational reports, consolidations, budgeting and forecasting processes.



Drive intelligent decisions with ready-to-use marketplace templates

Solver is designed to meet the reporting needs of all employees. Meet all your reporting needs on day one with ready-to use reports, planning forms, and dashboard templates from the Solver Template Marketplace or create ad-hoc and custom reports to fit specific requirements.

Profitability analysis dashboard



Profit & Loss variance report

Account No.	Description	Jan-2020 Actual	Feb-2020 Actual	Mar-2020 Actual	Apr-2020 Actual	May-2020 Actual	2020 Act-Act	2020 Act-Act	2020 Act-Act
00000	Product Revenue	5,642,312	4,781,803	483,329	455,566	575,357	856,355	5,642,312	13,787
00000	Service Revenue	6,208,038	5,809,289	375,262	376,813	469,274	326,554	5,809,289	336,372
00000	Subscription Revenue	344,566	70,048	38,287	12,526	35,869	89,750	344,566	16,240
Total Revenue									
OUT OF GOODWILL									
Total Cost of Sales									
TOTAL COST OF GOODS SOLD									
SPENDING EMPLOYEES									
80000	Full Time - Salary	2,875,008	21,086	254,468	308,089	283,619	228,156	2,875,008	52,055
80000	Full Time - Commission	373,289	19,270	19,766	18,407	18,827	15,951	373,289	2,908
80000	Full Time - Bonus	708,453	15,270	5,478	52,570	52,570	52,570	708,453	21,432
Total Salaries and Benefits									
Total Marketing and Advertising									
Total Professional Fees									
Total Business Insurance									
Total Other Supplies									

Payroll and benefits budget

Employee Name	Title	HRC	Rate	Annual Salary	Rate	Annual Salary	% Increase	Benefits	2020	2021	2022	2023	2024	2025	2026	2027	Total
Fredrick Mauer	CEO	1/15/2001	2,000	95,837	191,673	191,673	0%	0%	191,673	191,673	191,673	191,673	191,673	191,673	191,673	191,673	1,344,111
Emily Melton	COO	4/13/2004	2,000	93,750	187,500	187,500	0%	0%	187,500	187,500	187,500	187,500	187,500	187,500	187,500	187,500	1,312,500
Devon McQueen	COO	7/17/2008	2,000	91,800	183,600	183,600	0%	0%	183,600	183,600	183,600	183,600	183,600	183,600	183,600	183,600	1,309,200
Julian Rodas	Administrative Assistant	5/10/2008	2,000	36,355	72,710	72,710	0%	0%	72,710	72,710	72,710	72,710	72,710	72,710	72,710	72,710	511,277
Kevin Sandoz	Administrative Assistant	12/20/2007	2,000	21,868	43,736	43,736	20%	0%	43,736	43,736	43,736	43,736	43,736	43,736	43,736	43,736	308,160
Kyle Melton	Administrative Assistant	7/27/2007	2,000	24,588	49,176	49,176	0%	0%	49,176	49,176	49,176	49,176	49,176	49,176	49,176	49,176	354,240
Christina Valencia	Office Manager	6/8/2008	2,000	28,437	56,874	56,874	0%	0%	56,874	56,874	56,874	56,874	56,874	56,874	56,874	56,874	407,922
John Peterson	VP - President	5/25/2009	2,000	84,000	168,000	168,000	0%	0%	168,000	168,000	168,000	168,000	168,000	168,000	168,000	168,000	1,224,000
Trey Melton	VP - President	4/4/2004	2,000	80,133	160,266	160,266	0%	0%	160,266	160,266	160,266	160,266	160,266	160,266	160,266	160,266	1,121,862
To Be Hired #1	VP - President		2,000	78,322	156,644	156,644	0%	0%	156,644	156,644	156,644	156,644	156,644	156,644	156,644	156,644	1,102,712
To Be Hired #2	Administrative Assistant		2,000	38,466	76,932	76,932	0%	0%	76,932	76,932	76,932	76,932	76,932	76,932	76,932	76,932	552,000
To Be Hired #3	Administrative Assistant		2,000	38,466	76,932	76,932	0%	0%	76,932	76,932	76,932	76,932	76,932	76,932	76,932	76,932	552,000
Part Time Employees																	
Chris Martin	Responsible	4/13/2004	1,000	17,918	35,836	35,836	0%	0%	35,836	35,836	35,836	35,836	35,836	35,836	35,836	35,836	258,656
Joseph Bates	Office Manager	7/23/2008	2,000	17,000	34,000	34,000	0%	0%	34,000	34,000	34,000	34,000	34,000	34,000	34,000	34,000	238,000
Lisa Doum	Responsible	5/10/2008	2,000	18,000	36,000	36,000	0%	0%	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	252,000
Christina Saravella	Contractor	12/10/1997	2,000	20,000	40,000	40,000	0%	0%	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	280,000
Summary																	
Full Time Salaries				65,566	1,311,320	1,311,320	0%	0%	1,311,320	1,311,320	1,311,320	1,311,320	1,311,320	1,311,320	1,311,320	1,311,320	9,478,240
Part Time Salaries				13,366	117,788	117,788	0%	0%	117,788	117,788	117,788	117,788	117,788	117,788	117,788	117,788	845,208
Payroll Taxes				5,295	84,640	102,370	0%	0%	102,370	102,370	102,370	102,370	102,370	102,370	102,370	102,370	716,660
Healthcare				5,487	52,017	62,420	0%	0%	62,420	62,420	62,420	62,420	62,420	62,420	62,420	62,420	436,900
Work Comp				1,850	1,850	1,850	0%	0%	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	13,050
Summary																	
FTES				33,000	33,000	33,000	0%	0%	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	231,000
Part Time Salaries				13,366	117,788	117,788	0%	0%	117,788	117,788	117,788	117,788	117,788	117,788	117,788	117,788	845,208
Payroll Taxes				5,295	84,640	102,370	0%	0%	102,370	102,370	102,370	102,370	102,370	102,370	102,370	102,370	716,660
Healthcare				5,487	52,017	62,420	0%	0%	62,420	62,420	62,420	62,420	62,420	62,420	62,420	62,420	436,900
Work Comp				1,850	1,850	1,850	0%	0%	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	13,050
Summary																	
Current Year Total Compensation & Benefits				118,563	1,707,935	1,707,935	0%	0%	1,707,935	1,707,935	1,707,935	1,707,935	1,707,935	1,707,935	1,707,935	1,707,935	12,431,016
Expected Compensation & Benefits				140,141	1,036,642	1,036,642	0%	0%	1,036,642	1,036,642	1,036,642	1,036,642	1,036,642	1,036,642	1,036,642	1,036,642	7,257,111

