

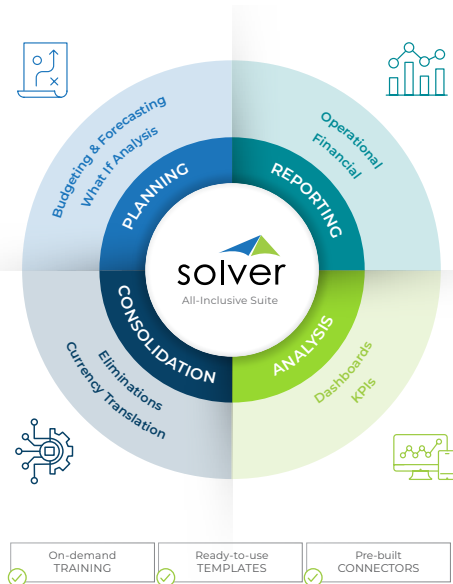
Data-driven and accurate decisions

Integrated with Microsoft Dynamics 365 Solver is a cloud-based extended financial planning and analysis (xFP&A) solution that leverages patented QuickStart integration technology to enable immediate access to ready-to-use reporting and planning templates. Achieve faster and better business decisions across the entire organization today!

- Simplify financial planning and analysis (FP&A) tasks
- Consolidate all your key data sources into a single tool for streamlined reporting and analysis
- Leverage an easy-to-use, Excel add-in report designer that provides a familiar user experience with drag and drop simplicity
- Anytime, anywhere reports access with drill-down capabilities through a modern web-based portal
- Automate time-consuming budgeting and forecasting processes with dynamic driver-based models
- Streamline consolidations - automate intercompany eliminations and record necessary adjustments
- Quickly adjust to change with adaptive forecasting
- Facilitate data-driven decisions with advanced reporting capabilities

All-inclusive licensing

With Solver, every user gets access to the entire Solver Suite. No need to purchase additional modules or connectors.



Pre-built integration with



Single Source of Truth

for executives, managers, and other key stakeholders.

Thousands of customers trust Solver to accelerate better decisions.



Efficient



Flexible



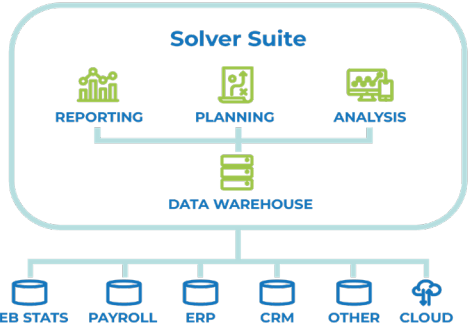
Accurate



Intelligent

Effortlessly consolidate data

Solver is redefining the category of cloud-based reporting and planning and provides a user-friendly data warehouse that is built on the Microsoft SQL Azure platform. Solver takes away the complex, expensive implementation of a “homegrown” data warehouse, and instead allows users to access GL data in a day, versus weeks or months. Solver combines financial and other key data into a single solution, powered by the most flexible report and planning form designer on the market. Streamlining financial and operational reports, consolidations, budgeting and forecasting processes.



Drive intelligent decisions with ready-to-use marketplace templates

Solver is designed to meet the reporting needs of all employees. Meet all your reporting needs on day one with ready-to use reports, planning forms, and dashboard templates from the Solver Template Marketplace or create ad-hoc and custom reports to fit specific requirements.

Profitability analysis dashboard



Profit & loss variance report

P&L Act YTD, Budget Rest of Year

Projected revenue for this year is trending to be \$16,395,024 versus Last Year at \$16,167,215 which will be an increase of 1.4%, and the Net Profit will be \$3,461,233, which will be a decrease of -13.3%.

Account No.	Description	Jan-2020 Actual	Feb-2020 Actual	Mar-2020 Actual	Apr-2020 Actual	May-2020 Actual	Jun-2020 Actual	YTD Actual	YTD Budget	Variance	Variance %
00000	Product Revenue	5,647,312	478,465	482,339	493,564	775,307	858,388	6,335,965	5,881,435	454,530	7.7%
00000	Service Revenue	5,208,038	530,839	575,952	578,835	469,274	539,954	5,853,288	5,856,388	(3,100)	-0.1%
00000	License Revenue	344,966	70,688	58,287	62,569	75,969	85,766	368,285	368,285	0	0%
00000	Total Sales Revenue	11,200,316	1,079,992	1,120,581	1,134,978	1,320,550	1,484,108	12,557,538	12,106,313	451,225	3.7%
00000	Total Other Revenue	466,273	38,254	36,064	39,217	44,000	51,254	255,062	255,062	0	0%
00000	TOTAL REVENUE	11,666,589	1,118,246	1,156,645	1,174,195	1,364,550	1,535,362	12,812,600	12,361,375	451,225	3.7%
00000	Cost of Goods Sold	1,088,675	294,651	295,572	229,252	251,899	281,833	1,442,882	1,442,882	0	0%
00000	TOTAL COST OF GOODS SOLD	1,088,675	294,651	295,572	229,252	251,899	281,833	1,442,882	1,442,882	0	0%
00000	OPERATING INCOME	1,057,914	823,595	851,073	944,943	1,112,651	1,252,529	11,369,718	10,918,493	451,225	4.1%
00000	Full Time - Salary	2,875,408	211,886	224,448	208,049	240,919	228,158	2,986,867	2,866,782	120,085	4.2%
00000	Full Time - Commission	275,289	19,270	19,764	18,807	18,827	18,827	210,530	210,530	0	0%
00000	Full Time - Bonus	798,453	53,770	54,978	52,200	52,200	52,200	333,546	333,546	0	0%
00000	Part Time - Salary	284,437	24,807	25,002	23,432	23,203	22,400	203,275	203,275	0	0%
00000	Part Time - Overtime	79,740	4,025	4,025	5,172	5,172	5,172	31,214	31,214	0	0%
00000	Part Time - Bonus	895,637	7,461	6,400	7,318	5,088	7,778	309,238	309,238	0	0%
00000	Payroll Taxes - FICA	464,859	28,262	27,225	27,225	27,225	27,225	109,225	109,225	0	0%
00000	Payroll Taxes - FUTA	72,682	3,689	3,689	3,689	3,689	3,689	14,376	14,376	0	0%
00000	Payroll Taxes - SUTA	79,029	5,420	5,526	5,207	5,762	5,907	25,829	25,829	0	0%
00000	Payroll Taxes - Workers Compensation	72,676	3,289	3,289	3,289	3,289	3,289	12,538	12,538	0	0%
00000	Benefits	54,979	3,839	3,839	3,839	3,839	3,839	15,452	15,452	0	0%
00000	Payroll Taxes - Other	4,524,626	387,200	387,200	387,200	387,200	387,200	1,552,000	1,552,000	0	0%
00000	Total Salaries and Benefits	10,858,146	822,200	822,212	822,100	945,147	1,012,147	11,512,000	11,512,000	0	0%
00000	Total Sales and Marketing	17,322	2,281	2,281	2,275	2,933	3,788	17,448	17,448	0	0%
00000	Total Professional Fees	274,905	18,279	21,151	20,949	22,678	22,678	107,841	107,841	0	0%
00000	Total Bad Debt	1,938	182	186	100	137	188	7,946	7,946	0	0%
00000	Total Business Insurance	53,988	3,881	4,123	3,979	4,480	4,287	18,840	18,840	0	0%
00000	Total Other Supplies	53,132	4,376	4,478	4,376	4,708	4,697	18,634	18,634	0	0%

Payroll and benefits budget

Personnel Budget

Employee Name	Title	Rate	Month	Hours	Rate	Salary	Benefits	Total	
Fredia Meier	CEO	2,000	95.87	189,200	Feb	3%	F	200,000	
Emily McHenry	COO	4/13/2004	2,000	93.75	187,500	Feb	3%	F	190,000
Bonnie McKinnon	COO	7/10/2008	2,000	91.88	183,760	Feb	3%	F	184,000
Julio Ruelas	Administrative Assistant	5/10/2008	2,000	35.35	70,700	Feb	3%	F	72,000
Jaime Sandoz	Administrative Assistant	12/20/2007	2,000	21.88	43,760	Feb	20%	N	45,000
John Seibler	Administrative Assistant	7/10/2007	2,000	24.58	49,160	Feb	1%	F	50,000
Christina Vanden	Office Manager	6/9/2008	2,000	28.47	56,940	Feb	1%	N	58,000
John Peterson	Vice President	5/10/2005	2,000	84.00	168,000	Feb	1%	F	170,000
Greg Melita	Vice President	4/4/2004	2,000	82.13	164,260	Feb	1%	F	166,000
To Be Hired #1	Vice President	Dec	2,000	78.32	156,640	Feb	1%	F	158,000
To Be Hired #2	Administrative Assistant	Feb	2,000	38.46	76,920	Feb	1%	F	78,000
To Be Hired #3	Administrative Assistant	Mar	2,000	38.46	76,920	Feb	1%	F	78,000
Full Time Salaries									
Part Time Salaries									
Payroll Taxes									
Healthcare									
Work Comp									
FTEs									

