

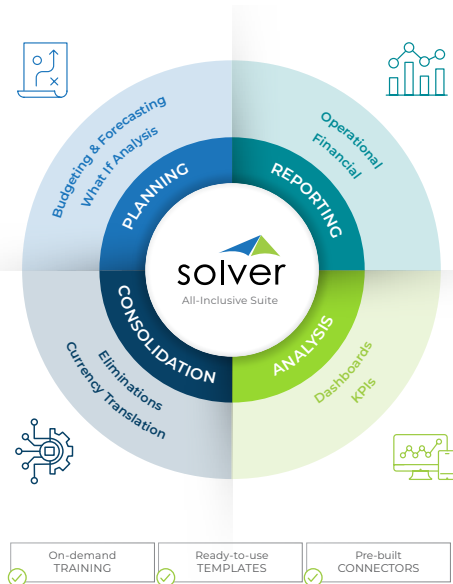
## Data-driven and accurate decisions

Solver is a cloud-based extended financial planning and analysis (xFP&A) solution that leverages patented QuickStart integration technology to enable immediate access to ready-to-use reporting and planning templates. Achieve faster and better business decisions across the entire organization today!

- Simplify financial planning and analysis (FP&A) tasks
- Consolidate all your key data sources into a single tool for streamlined reporting and analysis
- Leverage an easy-to-use, Excel add-in report designer that provides a familiar user experience with drag and drop simplicity
- Anytime, anywhere reports access with drill-down capabilities through a modern web-based portal
- Automate time-consuming budgeting and forecasting processes with dynamic driver-based models
- Streamline consolidations - automate intercompany eliminations and record necessary adjustments
- Quickly adjust to change with adaptive forecasting
- Facilitate data-driven decisions with advanced reporting capabilities

## All-inclusive licensing

With Solver, every user gets access to the entire Solver Suite. No need to purchase additional modules or connectors.



## Single Source of Truth

for executives, managers, and other key stakeholders.

Thousands of customers trust Solver to accelerate better decisions.



**Efficient**



**Flexible**



**Accurate**

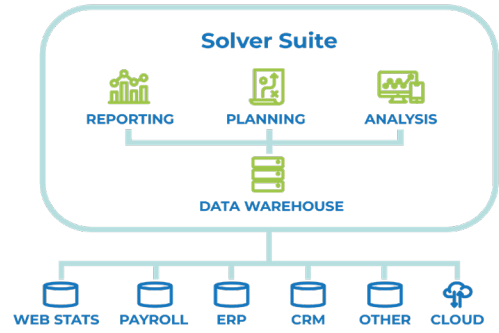


**Intelligent**

# Effortlessly consolidate data



Solver is redefining the category of cloud-based reporting and planning and provides a user-friendly data warehouse that is built on the Microsoft SQL Azure platform. Solver takes away the complex, expensive implementation of a “homegrown” data warehouse, and instead allows users to access GL data in a day, versus weeks or months. Solver combines financial and other key data into a single solution, powered by the most flexible report and planning form designer on the market. Streamlining financial and operational reports, consolidations, budgeting and forecasting processes.



# Drive intelligent decisions with ready-to-use marketplace templates

Solver is designed to meet the reporting needs of all employees. Meet all your reporting needs on day one with ready-to use reports, planning forms, and dashboard templates from the Solver Template Marketplace or create ad-hoc and custom reports to fit specific requirements.

Profitability analysis dashboard



Profit & loss variance report

P&L Act YTD, Budget Rest of Year

Projected revenue for this year is trending to be \$16,395,024 versus Last Year at \$16,167,215 which will be an increase of 1.4%, and the Net Profit will be \$3,865,233, which will be a decrease of -13.3%.

Account No.	Description	Jan-2020 Actual	Feb-2020 Actual	Mar-2020 Actual	Apr-2020 Actual	May-2020 Actual	Jun-2020 Actual	YTD Actual	YTD Budget	Variance	Variance %
00000	Product Revenue	5,647,312	4,781,405	482,339	493,564	775,303	858,388	6,558,909	5,683,483	13,767	0.13%
00000	Service Revenue	5,208,098	5,000,899	3,791,952	3,783,835	469,274	398,954	5,456,388	5,486,808	336,372	4.05%
00000	Subscription Revenue	344,995	70,000	30,200	30,000	70,000	70,000	584,881	552,400	28,000	5.07%
	<b>Total Sales Revenue</b>	<b>11,200,405</b>	<b>10,552,304</b>	<b>8,844,521</b>	<b>9,247,400</b>	<b>1,314,577</b>	<b>1,327,342</b>	<b>12,600,178</b>	<b>11,772,691</b>	<b>827,487</b>	<b>7.06%</b>
00000	Total Other Revenues	466,273	38,254	86,004	89,217	44,000	31,254	454,817	466,273	(11,456)	-2.50%
	<b>TOTAL REVENUE</b>	<b>11,666,778</b>	<b>10,990,558</b>	<b>8,930,525</b>	<b>9,336,617</b>	<b>1,358,577</b>	<b>1,358,596</b>	<b>13,055,095</b>	<b>12,239,364</b>	<b>815,731</b>	<b>6.63%</b>
00000	Cost of Goods Sold	1,008,675	2,046,011	2,051,272	2,282,272	251,899	281,634	6,963,843	6,963,843	0	0.00%
	<b>TOTAL COST OF GOODS SOLD</b>	<b>1,008,675</b>	<b>2,046,011</b>	<b>2,051,272</b>	<b>2,282,272</b>	<b>251,899</b>	<b>281,634</b>	<b>6,963,843</b>	<b>6,963,843</b>	<b>0</b>	<b>0.00%</b>
	<b>NET PROFIT</b>	<b>10,658,103</b>	<b>8,944,547</b>	<b>6,879,253</b>	<b>7,054,345</b>	<b>1,106,678</b>	<b>1,076,962</b>	<b>6,091,252</b>	<b>5,275,521</b>	<b>815,731</b>	<b>15.48%</b>

Payroll and benefits budget

Personnel Budget

Employee Name	Title	Rate	Month	Hours	Rate	Salary	Benefits	Other	Total
Freddie Mauer	CEO	157,000	12	160	19,440,000	1,944,000	0	0	21,384,000
Emily McHenry	COO	110,000	12	160	13,200,000	1,320,000	0	0	14,520,000
Bruce McKinnon	COO	70,000	12	160	8,400,000	840,000	0	0	9,240,000
Julian Roads	Administrative Assistant	5,000	12	160	60,000	6,000	0	0	66,000
James Sandoz	Administrative Assistant	5,000	12	160	60,000	6,000	0	0	66,000
Chris Meltzer	Office Manager	6,000	12	160	72,000	7,200	0	0	79,200
John Peterson	VP President	2,000	12	160	24,000	2,400	0	0	26,400
Greg Melita	VP President	2,000	12	160	24,000	2,400	0	0	26,400
To Be Hired #1	VP President	2,000	12	160	24,000	2,400	0	0	26,400
To Be Hired #2	Administrative Assistant	5,000	12	160	60,000	6,000	0	0	66,000
To Be Hired #3	Administrative Assistant	5,000	12	160	60,000	6,000	0	0	66,000
<b>Total</b>					<b>39,480,000</b>	<b>3,948,000</b>	<b>0</b>	<b>0</b>	<b>43,428,000</b>

