

# Customer Success

## **Snapshot**





### **COMPANY:**

Moller & Pérez-Cotapos

### **INDUSTRY:**

Construction

### **ERP:**

Microsoft Dynamics SL

### **ABOUT MOLLER & PÉREZ-COTAPOS:**

Moller & Pérez-Cotapos is a publicly traded construction company listed on the Chilean Stock Exchange focused on the construction of healthcare infrastructure and the development and commercialization of medium to high-end real estate projects. The company is comprised of several entities related to engineering and construction, each of which is involved in different stages of the projects (from land acquisition to design, construction, and commercialization).



The Solver team quickly understood our needs and helped us to create an efficient model.

Erich Strelow, CIO

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### THE CHALLENGE:

Consolidating financial statements among 45 entities with different rules caused several headaches for Moller & Pérez-Cotapos. Generating reports was time-consuming, leaving limited opportunities for QA and data analysis. The process also wasn't well documented and had several manual steps, opening the publicly traded company to compliance risks. Moller & Pérez-Cotapos needed a more efficient financial statement audit process without changing its ERP system.

### THE SOLUTION

After starting with a list of about 20 products in the CPM and FP&A domain, the Moller & Pérez-Cotapos team narrowed it down to a handful and ultimately chose Solver. Using Solver's cloud Corporate Performance Management software empowered the company to consolidate financial statements more efficiently while automating both revenue distribution procedures and project share calculations.

### What significant benefits has the company realized since implementing Solver?

Implementing an advanced financial model helped Moller & Pérez-Cotapos streamline financial statement auditing and optimize the consolidation of data from multiple entities. Solver's versatility, combined with its QuickStart-compatible tool, has improved the accuracy of financial reports and reduced the need for manual intervention.

### What sort of experience did Moller & Pérez-Cotapos have during implementation?

Integrating Solver with the company's ERP, Microsoft Dynamics SL, was faster and easier than the Moller & Pérez-Cotapos team expected. The drill-down facilities, which are very important for the company's QA aspects, are also highly effective, especially considering the large volume of transactions.

### How was the training process and learning to use Solver?

The team has access to Solver Academy for self-serve and instructor-led training. The analysts also appreciated the help that Solver's consulting team provided to explain how to use Solver's multi-purpose report designer.

### How has Moller & Pérez-Cotapos customized Solver?

A customized model adapted from the QuickStart templates was implemented. This model consolidates the entities, allowing the team to automatically and securely obtain data that corresponds to the financial statements.



#### What's next for the company's expansion of Solver?

Moller & Pérez-Cotapos has a project tracking report generation tool that is becoming obsolete, and company leaders are considering replacing it with Solver.

#### What's the return on investment (ROI)?

The team is saving a lot of time now that all the financial information doesn't need to be downloaded and worked on offline.