

Nexus uses Solver reporting to align financial and operational plans

By providing an array of disability support services, **Nexus** enables people living with disabilities to achieve their goals and live the life they choose. Serving over 600 clients from two offices in Tasmania, Nexus skilled team members work with individuals and their families to navigate complex social, health, and behavioral needs with dignity and respect.



INDUSTRY

Disability services

ERP

Microsoft Dynamics Business Central



Solver's reporting tools have given us financial clarity and operational efficiency. Today we are far more confident in our strategic decision-making.

—Matt Cook, CFO of Nexus



THE CHALLENGE

Caring for a vulnerable population in a labor-intensive sector requires Nexus to carefully manage staffing, rostering, billing, and payroll. With various service programs offered to over 600 clients across 120 cost centers, they needed dimensional budgeting and accurate reporting capabilities to maintain service quality and financial sustainability.



Before implementing Solver, Nexus used over 130 spreadsheets for their budgeting, forecasting and reporting processes. Each spreadsheet required extensive and ongoing updates, including manually entering data, updating formulas, and double-checking accuracy. Rolling out reports was slow and error-prone. Nexus needed one solution that could integrate with Dynamics 365 Business Central (BC) and their client management system (MYP).

THE SOLUTION



After considering several reporting solutions, including Workday, Nexus selected Solver for its native integration with Dynamics BC and Power BI. The team also appreciated that they could use Solver as a comprehensive performance management solution in the future without investing in another tool.

What was the most challenging part of the project?

After the initial partner underestimated the complexity of Nexus' data structure, Nexus needed to find a new partner. Access Analytic had the right blend of technology expertise, business acumen and financial reporting skills. Working closely with Solver, the team restructured the data to ensure ongoing data alignment. Though re-starting the Solver project with a new partner created a delay, the results were worth the wait. The team now has a solid data foundation and an Excel-like tool for reporting.

How has Solver improved insight?

Solver extracts data from both Dynamics BC and MYP to align financial and operational data, improving insight and data accuracy. Access Analytic tailored the reports to meet the needs of financial professionals. Reports that used to take extensive effort to produce are now generated in minutes. The CEO and board now have access to financial reports and margin analyses that enhance strategic planning.

What does the future look like?

The finance and executive teams are excited about the results they've seen so far, both in time savings and data accuracy. Within the year, Nexus plans to expand Solver usage for budgeting and incorporate data from its incident and service management systems.

THE RESULTS

With the help of partner Access Analytic, Solver has given Nexus greater global financial and operational alignment. Reporting from Solver gives Nexus greater confidence that client and staff needs are being met with significantly less administration required. Over the coming years, Nexus plans to use Solver to continue improving financial clarity, operational efficiency, and strategic decision making.

