

## Hazell Bros Builds a Solid Reporting Foundation with Solver

Hazell Bros is a family-owned construction company operating in Tasmania, Queensland, New South Wales, and South Australia. Founded in 1944 by two brothers with a truck and a dream, today the company employs over 700 employees. Hazell Bros enjoys a longstanding reputation for reliability and quality in the areas of civil construction, quarries, concrete, construction material testing, plant hire, transport, asset servicing, and industrial services.

**INDUSTRY**

Construction

**ERP**

Microsoft Dynamics GP

“ Our multi-entity business structure posed no problem for Solver. Consolidating data for financial and statutory reporting used to take weeks to prepare. With Solver, we now have the reports we need in less than an hour. ”

– Sean Thomas,

Financial Systems & Reporting Manager

### THE CHALLENGE

The challenge for Hazell Bros was to replace FRx Reporter, a tool that had served them well, but was past its sunset date. Recognizing the risk of running non-supported software, Hazell began evaluating alternatives. However, the reporting solutions they found either didn't meet their requirements or were overly complex.

Hazell needed multi-entity consolidation and reporting to manage their nine business units. At the same time, they wanted users to be self-sufficient, minimizing the need for both manual touchpoints and outside support. The new reporting tool also needed to work with any ERP system, allowing the company to shift, grow, and scale as needed.



## THE SOLUTION



Hazell Bros chose Solver because it provided multi-entity financial and regulatory reporting, without being overly complex or expensive. Solver's cloud-based architecture provided the flexibility and scalability needed to future-proof business operations.

### **How did Solver perform versus expectations?**

Prior financial reports were delivered in black and white. Solver's colorful conditional reports allow each of Hazell's sixty managers to instantly see which metrics are outside of acceptable thresholds. Drill-down capabilities allow them to investigate source data to find errors or explanations.

### **What were the key benefits of implementing Solver?**

Hazell Bros now has near real-time reporting capabilities with minimal manual intervention. Improved data accuracy has made our monthly reviews more given users greater confidence and improved overall efficiency. Reports that used to take weeks to prepare are now ready in less than an hour. Plus, with guidance and training from Professional Advantage, Hazell Bros was able to quickly become self-sufficient in maintaining and supporting the Solver reporting system.

### **What was the implementation experience like?**

Hazell Bros understood that positive change doesn't come from software alone. Since Professional Advantage (PA) had supported their financial system for years, choosing PA for the Solver implementation was an easy decision. PA kept the project advancing at an accelerated pace with weekly meetings and clear communication. Internally, Larry Tam tackled the technical issues and Sean Thomas handled resource and business requirements. Thanks to this team effort, Solver was delivering value in under four months.

## THE RESULTS

### **How has Solver improved business operations for Hazell Bros?**

Hazell Bros uses Solver for their financial, cashflow, and statutory reporting needs. Solver's direct data feed eliminates the errors and delays that occur with manual data manipulation. Fiduciary reports that used to take weeks are now available within an hour. Monthly financial reports are completed in half the time.



### **What's the next phase of this project?**

Previously, budgeting was done on spreadsheets and uploaded into the ERP system. Hazell Bros is currently piloting a project to build budgets in Solver. Their concrete business, for example, uses concrete volume to calculate costs and revenue. By understanding the business drivers for each business area, managers can use language and metrics that make sense to them.

### **What should other companies think about when evaluating Solver?**

Pick a partner you trust and be willing to change your business processes. With guidance from Professional Advantage and Solver, Hazell Bros has realised greater efficiencies and built a strong foundation for growth.

